

Your property for sale will be listed in:

4 local Multiple Listing Service systems:

- Williamsburg Area Association of Realtors MLS
- Real Estate Information Network MLS
- Central Virginia MLS
- Chesapeake Bay & River MLS

Over 30 websites including:

- PropertyLine.com
- ColdwellBanker.com
- GlobalBX.com
- DealStream.com
- Commercial Investment Multiple Listing Service; cimls.com
- Cowboy.com: The Western Connection
- RealEstateAdvisor.com
- RealEstateBook.com
- Yahoo Classifieds; classifieds.yahoo.com
- Craigslist.org
- Google.com
- Trulia.com: Real Estate Search
- LivingChoices.com
- Oodle.com
- HomeGain.com
- RealEstate.com
- Point2Homes; homes.poin2.com
- LiveDeal.com
- The New York Times; nytimes.com
- TheHousingPages.com
- Edgeio.com
- Sympatico MSN; sympatico.msn.ca
- House.com
- BobVila.com
- PropSmart.com
- The Wall Street Journal Online; wsj.com
- CoStar Premier Properties; costar.com
- Loopnet.com; loopnet.com

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Coldwell Banker Traditions

312 B Lightfoot Road

Williamsburg, Virginia 23188

"Real Estate

The best investment for all time"



TRADITIONS

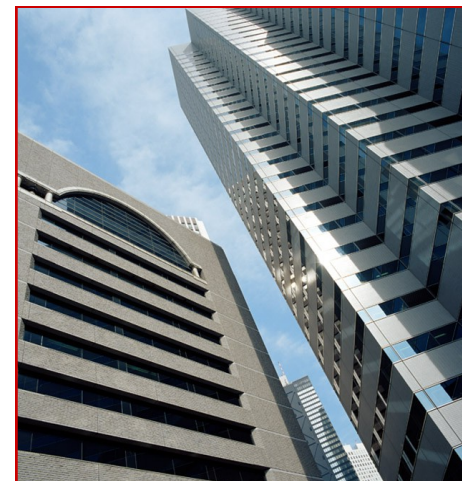


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Williamsburg, Virginia 23188



Elaine VonCannon

*Realtor, Team Leader,
ABR, SRES, Notary Public*

&

John Starke

Real Estate Broker, Investment Specialist

*Commercial Real Estate &
Property Management*



About Elaine:

Elaine is a Tidewater native and brings a vast knowledge of the area to your search for a new business investment. Elaine will focus on you, meeting your commercial buying and selling needs to get the

results you desire.

Elaine lists and sells newly constructed property, as well as re-sells. Elaine is knowledgeable about real estate trends in Williamsburg, Newport News, New Kent County, Gloucester & Matthews, Smithfield and other areas of Southeastern Virginia. She helps her clients find property in all types of commercial business. From commercial lots to gas stations to retail businesses, Elaine finds the perfect property to meet her clients' criteria.

In the current and future commercial real estate market, Elaine believes real estate will outperform almost all other types of investments. If you want to make the most of your capital and borrowing power in this market, you can rely on Elaine VonCannon to help you find the right property for you.

Elaine is a Greater Williamsburg Chamber & Tourism Alliance member, and serves on committees within this organization. She also serves on three committees with the Williamsburg Area of REALTORS Board. Elaine is very active in her community and civic organizations. She belongs to the James City Lions Club, Lions International, James City/Williamsburg March of Dimes, Miracle Children's Network and several more organizations.

Elaine's services includes a hand-picked team. The team features John Starke, who heads up land and commercial properties. Another important member of Elaine's team is Christina Dancy. Christina has recently been promoted to Property Manager for all of Elaine's rental properties. .

Elaine is an Accredited Buyers Representative, Senior Real Estate Specialist and Notary Public.



About John:

John Starke, a Virginia native, has been an active Real Estate Broker in the state since 1988.

In his almost 20 years of real estate experience, he has been involved with many transactions and sales of businesses which include:

- Oil companies
- Contractors
- Dry cleaners
- Restaurants
- Hotels and motels
- Nail and beauty salons
- Convenience Stores
- Freight Companies, and More!

Not only is John extremely knowledgeable about real estate, John is also an active Registered Investment Advisor and Securities Representative as well as Licensed Financial Principal. He works extensively with banks and lenders to complete the transactions he is involved in. John holds various investment securities licenses including:

- Series 7: General Security Representative
- Series 24: General Securities Principal
- Series 63: Uniform Securities Agent
- Series 65: Uniform Investment Advisor

John's background includes:

- Licensed home inspector
- Member of four Multiple Listing Services
- Investment Counseling
- Commercial and tax exchange real estate ventures
- Associate Broker

VonCannon-Starke Commercial Division of RE/MAX Capital The Very Best in Commercial VA Real Estate

Team VonCannon is proud to offer commercial real estate services with the help of commercial real estate broker John Starke, an expert in commercial real estate investment in Hampton Roads and throughout Eastern Virginia.

The VonCannon-Starke Commercial Division is licensed in the state of Virginia and can assist with everything from 1031 tax exchanges to TIC's (Tennant in Common), from REIT (Real Estate Investment Trust) to Commercial Property Management. Do you need an Acquisition Specialist for Commercial VA real estate development and investment? Then contact Team VonCannon today for more information!

VonCannon-Starke Commercial Division has experience in commercial real estate throughout Virginia and will help you evaluate all of your options.

Whether you are seeking funding for the purchase of an apartment building, office complex, mall, medical facility, storefront, or church, VonCannon-Starke Commercial Division is here to serve you.

We have a referral network that can provide you with:

- Financing Packages
- Locating Buyers
- Handle Legalities
- All Types of Transactions
 - Oil Companies
 - Gas Stations
 - Service Businesses
 - Retail
 - Restaurants
- Dry Cleaners
- Nail & Beauty Salons
- Auto Retail
- Hotels & Motels
- And Much More

