

Your property for sale will be listed in:

4 local Multiple Listing Service systems:

- Williamsburg Area Association of Realtors MLS
- Real Estate Information Network MLS
- Central Virginia MLS
- Chesapeake Bay & River MLS

Over 30 websites including:

- PropertyLine.com
- RE/Max; remax.com
- RE/Max Commercial; remax.com/commercial
- GlobalBX.com
- DealStream.com
- Commercial Investment Multiple Listing Service; cimls.com
- Cowboy.com: The Western Connection
- RealEstateAdvisor.com
- RealEstateBook.com
- Yahoo Classifieds; classifieds.yahoo.com
- Craigslist.org
- Google.com
- Trulia.com: Real Estate Search
- LivingChoices.com
- Oodle.com
- HomeGain.com
- RealEstate.com
- Point2Homes; homes.poin2.com
- LiveDeal.com
- The New York Times; nytimes.com
- TheHousingPages.com
- Edgeio.com
- Sympatico MSN; sympatico.msn.ca
- House.com
- BobVila.com
- PropSmart.com
- The Wall Street Journal Online; wsj.com
- CoStar Premier Properties; costar.com
- Loopnet.com; loopnet.com

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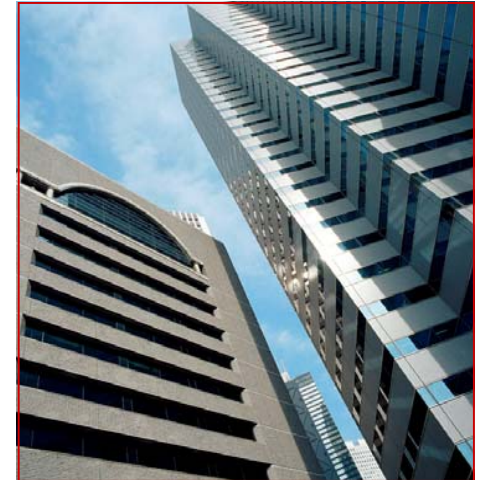
"Real Estate

The best investment for all time"



RE/MAX Capital

1166 Jamestown Road
Williamsburg, Virginia 23185



Elaine VonCannon

Realtor

ABR, SRES, Notary Public

&

John Starke

Real Estate Broker, Investment Specialist

*Commercial Real Estate &
Property Management*



About Elaine:

Elaine is a Tidewater native and brings a vast knowledge of the area to your search for a new business investment. Elaine will focus on you, meeting your commercial buying and selling needs to get the results you desire.

Elaine lists and sells newly constructed property, as well as re-sells. Elaine is knowledgeable about real estate trends in Williamsburg, Newport News, New Kent County, Gloucester & Matthews, Smithfield and other areas of Southeastern Virginia. She helps her clients find property in all types of commercial business. From commercial lots to gas stations to retail businesses, Elaine finds the perfect property to meet her clients' criteria.

In the current and future commercial real estate market, Elaine believes real estate will outperform almost all other types of investments. If you want to make the most of your capital and borrowing power in this market, you can rely on Elaine VonCanon to help you find the right property for you.

Elaine is a Greater Williamsburg Chamber & Tourism Alliance member, and serves on committees within this organization. She also serves on three committees with the Williamsburg Area of REALTORS Board. Elaine is very active in her community and civic organizations. She belongs to the James City Lions Club, Lions International, James City/Williamsburg March of Dimes, Miracle Children's Network and several more organizations.

Elaine's services includes a hand-picked team. The team features John Starke, who heads up land and commercial properties. Another important member of Elaine's team is Christina Dancy. Christina has recently been promoted to Property Manager for all of Elaine's rental properties. Tabatha Sagman is Elaine's transaction coordinator, and she expedites all home selling and home buying in a timely and friendly manner. Newly added, Katie Rhodes is the team's marketing specialist. The team is rounded-out by several buyer's agents. Elaine oversees the daily operations of property management and investment property sales and purchases in both residential and commercial deals.

Elaine is an Accredited Buyers Representative, Senior Real Estate Specialist and Notary Public.



About John:

John Starke, a Virginia native, has been an active Real Estate Broker in the state since 1988. In his almost 20 years of real estate experience, he has been involved with many transactions and sales of businesses which include:

- Oil companies
- Contractors
- Dry cleaners
- Restaurants
- Hotels and motels
- Nail and beauty salons
- Convenience stores
- Freight companies
- And more.

Not only is John extremely knowledgeable about real estate, John is also an active Registered Investment Advisor and Securities Representative as well as Licensed Financial Principal. He works extensively with banks and lenders to complete the transactions he is involved in. John holds various investment securities licenses including:

- Series 7: General Security Representative
- Series 24: General Securities Principal
- Series 63: Uniform Securities Agent
- Series 65: Uniform Investment Advisor

John brings another valuable member to the team. Laurel Piland is his Office Assistant and is significant in helping him take care of all of his business transactions.

John's background includes:

- Licensed home inspector
- Member of four Multiple Listing Services
- Investment Counseling
- Commercial and tax exchange real estate ventures
- Associate Broker



The Team:

John and Elaine have formed a real estate alliance which features Elaine's original team as well as John's. This awesome real estate union has combined their teams to start a fast growing commercial real estate side of RE/Max Capital.

The Team includes:

- *Christina Dancy*; Recently promoted, Christina is the Property Manager for Elaine's rental properties.
- *Tabatha Sagman*; Another important member of Elaine's team, Tabatha is the Transaction Coordinator and Office Manager.
- *Katie Rhodes*; The newest addition to Elaine's team, Katie is Elaine's Marketing Specialist.
- *Amy Meade*; Amy is another Real Estate agent out of Richmond. She deals with both commercial and residential properties.
- *Cindy Deakyne*; Cindy brings a vast knowledge of commercial real estate and has been a member of Elaine's team since 2000. She heads up the Tidewater Commercial branch of Elaine's team.
- *Laurel Piland*; Laurel is another key person on the team, she is John's Office Assistant.

We have a referral network that can provide you with:



- Financing Packages
- Locating Buyers
- Handle Legalities
- All Types of Transactions
 - Oil Companies
 - Gas Stations
 - Service Businesses
 - Retail
 - Restaurants
 - Dry Cleaners
 - Nail & Beauty Salons
 - Auto Retail
 - Hotels & Motels
 - And Much More